

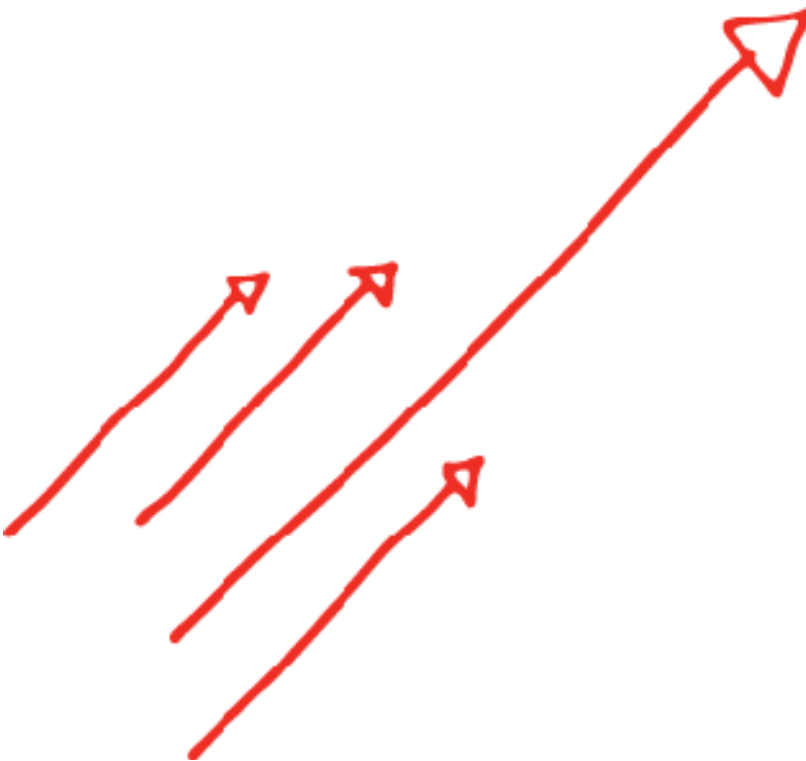
Virtually Ready?

Building the Business Case for (100%) Virtualisation

A Logicalis Virtualisation Assessment provides you with a roadmap that details how to achieve the maximum Return on Investment from server virtualisation. We provide you with a business case to support your plans for virtualisation based on reducing OpEx, CapEx and organisational risk.

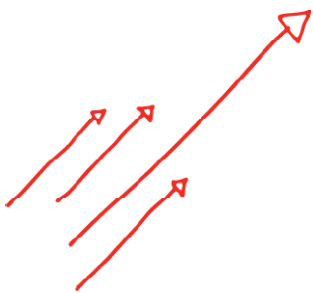
Logicalis analyses your server infrastructure and quantifies the CapEx and OpEx savings you will achieve through server virtualisation and consolidation.

- **Business alignment.** We map your business requirements to a virtualisation strategy.
- **Planning.** We develop a Virtualisation Assessment plan. This ensures that the roadmap that accurately reflects your business requirements.
- **Data Collection.** We utilise data collection tools to build a comprehensive set of performance and inventory reports.
- **Performance Analysis and Recommendations.** We prepare a report that includes a snapshot of the current physical server utilisation and performance, identifies candidates for virtualisation and documents the savings achievable through consolidation.
- **Return on Investment.** We document the estimated reductions in OpEx, CapEx and organisational risk specific to your environment.



“Virtualization will continue as the highest-impact issue challenging infrastructure and operations through 2015, changing how you manage, how and what you buy, how you deploy, how you plan and how you charge”

– Gartner



What can we do for your organisation

Contact Logicalis to learn how we can help.

Visit www.au.logicalis.com

Call 1800 453 454

According to Gartner research, “More than 80% of enterprises now have a virtualization program or project, but only 25% of all server workloads will be in a virtual machine (VM) by year-end 2010”. A Virtualisation Assessment helps you to either start on the virtualisation journey, or to develop a roadmap to get to 100% virtualisation.

- Identifies ways to Increase productivity with server consolidation and capacity optimisation
- Provides options for reducing complexity through IT standardisation and hardware containment
- Provides an estimate of potential server consolidation cost savings
- Documents how to migrate your physical server infrastructure to a virtual infrastructure
- Identifies resources that can be re-used in a virtual infrastructure
- Delivers an estimate of the required server hardware and VMware vSphere licenses need to migrate to a virtual infrastructure
- Document a roadmap for virtualisation (with costs estimates and a Return on Investment schedule for migrating to a virtualised infrastructure.