

Desktop Virtualisation

Deliver a Windows desktop experience as an on-demand service.

Are you considering a Bring Your Own Computer (BYOPC) model as a way of reducing cost or enabling greater mobility? Do you want to eliminate the deployment and management headaches tied to traditional PC rollouts?

Desktop virtualisation has is now a tested and viable approach that can speed up desktop deployments and reduce both operational and support costs by up to 80%. Desktop virtualization can extend the life of the endpoint, and enable a far greater choice of devices.



IT Departments are being challenged to provide a predictable and high-quality computing environment, with a flat or declining budget. End-user are demanding a choice of computing device – and expecting 24x7 availability and support.

This requirement to control or reduce costs while providing greater flexibility for how workers access the network is driving a change in approach. And desktop virtualization is playing a key role.

- ESG's research has found that an improved end-user experience is one of the key drivers of desktop virtualization deployments
- A recent Gartner survey found that BYOC models were gaining mindshare amongst US, Germany and UK-based IT managers, with 10-12% of users already using their own technology.
- Desktop virtualization is the fastest growing segment of the virtualization market (Primary Global Research).

“A virtual desktop can last up to 10 years, compared with desktop PC swaps that usually happen every three to five years. All the computing power resides on the server after all, not a thin client”

– Enterprise Strategy Group



Desktop virtualisation delivers a number of business benefits:

- **Reduced costs:** Significantly lower support costs (OpEx costs typically representing more than 80% of total cost of ownership), and in some cases reducing the need to replace a large fleet of notebooks and desktops to support a Windows 7 upgrade.
- **Improved employee productivity:** In the right environments, such as those with highly paid or mobile workers, the ability to work from anywhere, on any device can significantly boost productivity and improve staff satisfaction.
- **Better security and compliance:** All data – and software licensing – is centralised and can be easily controlled, backed-up and audited, and configuration settings can be locked down.
- **Enabling Business Continuity:** According to Forbes, “the most neglected aspect of a BC/DR plan is how to connect users to the systems and data in the event of a catastrophe.” Desktop virtualisation enables employees to continue working from anywhere,

While the technology and benefits are proven, desktop virtualization is not a “one size fits all” solution. Developing the appropriate policies (including security) and communicating to employees is also critical. Logicalis can assist from building the business case to implementation and support, to ensure a successful deployment.

What can we do for your organisation

Contact Logicalis to learn how we can help.

Visit www.au.logicalis.com

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